



# Majura TENNIS CLUB

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W: [www.majuratennis.com.au](http://www.majuratennis.com.au)

F: [www.facebook.com/majuratennis](http://www.facebook.com/majuratennis)

E: [enquiries@majuratennis.com.au](mailto:enquiries@majuratennis.com.au)

P: (02) 6241 1637

Nov/Dec 2017

## PHOTO: NEW CLUB LOGO

**Hello members! There's plenty to update you on so let's get straight into it ...**

### General Update

Our Treasurer, Grant, has been crunching the numbers and we are delighted to announce that, across Jul-Oct 17, compared to Jul-Oct 16, the club has seen a:

- 195% increase in coaching court hire fees;
- 43% increase in general court hire fees;
- 114% increase in visitor fees; and
- 37% increase in single membership fees.

This has contributed to a staggering 23% increase in profit for the club across Jul-Oct 17 when compared to Jul-Oct 16. We attribute this to our increased online presence, increased poster and pamphlet advertising, and members' actively collecting visitor fees (thank you!!!). We will continue to work hard to ensure these trends, fingers crossed, continue and improve in the future.

### New Members

We would like to welcome six new members to the club that all joined in October: Hammad, Osman, Chris, and the team from Myogen. It's awesome to see so many new faces!

### Club Logo

A huge thank you to everyone that voted in our poll to select a new club logo. We were overwhelmed with the positive response! We would especially like to thank Will Manzano. Will kindly donated his time and skills free of charge to develop four logo options for us to choose from which we are hugely grateful for!

### Relationship Building

We have been busy building better relationships with Tennis ACT as well as our lovely neighbours, Northside Community Service. Northside, for example, now hire our courts once per month while Tennis ACT has

provided a Letter of Support to assist our grant application (details over the page)!

### Christmas Party

It's that time of year again so why not help us celebrate with a hit of social tennis followed by a delicious lunch at our upcoming Christmas Party? Here's the details:

- **Time:** 1000 Social Tennis followed by 1200 Christmas lunch.
- **Date:** Sun 10 Dec 17
- **Where:** Clubhouse
- **Who:** All Members
- **RSVP:** Please email us to let us know if you're interested in attending or write your name down on the list in the clubhouse by 1700 Fri 08 Dec 17.
- **What:** Please bring a plate of food to share (e.g. salad, dessert, dip). We'll supply cold meat and drinks.

Unfortunately, Grant and I will be overseas but Betty and Nick will be there and we hope you will be too.

We are looking for donations to support our Christmas Raffle. We would greatly appreciate donations of food, drinks, small gifts etc which we will use as prizes. These items can be left in the clubhouse by no later than 1700 Fri 08 Dec 7. We are also looking for people to sell and buy raffle tickets. If you're interested, call Betty (phone number above) to organise collection of a ticket booklet or to find out who you can purchase tickets from.

### Club Meetings

We think that it is important to hold regular club meetings which are open to all members to improve communication. We plan on holding these meetings on the first Thursday of every second month with the next one being 1830 Thursday 07 December 2017. That said, we may also still need to hold ad-

hoc meetings to discuss specific items on a case-by-case basis. We will advertise these ad-hoc meetings as the need arises.

### Club Newsletters

Our Club Newsletters will now be issued on the first day of every second month (alternate month to the Club Meetings). They will be emailed to members, placed in the clubhouse, and uploaded onto the website at <https://majuratennis.com.au/newsletter.htm> If there is anything you'd like to see added to the newsletters, let us know. We're always open to suggestions!

### Court Resurfacing

We received two quotes to resurface Court One (the court closet to the car park). The cheaper of the two quotes cost \$32,450.00 including GST. Unfortunately, while we are happy with the club's financial position, we cannot afford this at the current time without compromising the club's future viability. We're therefore currently investigating every opportunity to continue to increase revenue to fund this work as soon as possible. This includes, for example, submitting grant applications (details over the page) and considering the introduction of an Online Booking System.

### Online Booking System

You may have heard about Tennis Australia's Book-a-Court system. It is being rolled out at clubs across Australia to enable court bookings and payment to be made fully online.

Tennis ACT and its contractors have conducted a site inspection and are preparing a quote for us to consider installing this system at our club. Once we receive the quote, we will hold a club meeting to discuss the system and determine whether we would like to introduce it.

## ACT Government Grant

We have submitted a grant application to resurface Court One as part of the ACT Government's Capital Assistance Program. We are asking for a grant to fund 50% of the cost to resurface this court (i.e. 50% of \$29,500 excluding GST). Thank you to Tennis ACT who has provided us with a Letter of Support to attach to our application. The application process will be extremely competitive as it is open to all sporting clubs across Canberra but, hey, we figure it's always worth a shot. Fingers crossed.

## Coaching Update

Robbie and the team at Tennis Canberra are delighted with coaching attendance. Their lessons are attracting approximately 160 juniors and 22 adults to our club each week!!! Tennis Canberra also regularly run free Come and Try Lessons. We publish these on our google business case (just type in Majura tennis in google and our profile will come up on the right). The next ones are:

### Come and Try Juniors Lesson (ages 6-14)

- Date: 02 Nov 17
- Time: 4pm
- Duration: 1 hour

### Come and Try Adults Lesson

- Date: 04 Nov 17
- Time: 8am
- Duration: 1 hour

For more information or to book a spot, check out [www.tenniscanberra.com.au/coaching/](http://www.tenniscanberra.com.au/coaching/)

## Guest Coach

Tennis Coach Nelson Parker from GetSet Tennis hired our courts for a week during

October while his courts at Kaleen Tennis Club underwent maintenance. It was great to help Nelson out whilst earning some additional court hire fee revenue for the club. A big thank you to Tennis ACT for thinking of us and offering us this opportunity to us first!

## Apis Canberra International 2017

Are you looking for something to do this week? Why not head down to Canberra Tennis Centre in Lyneham and watch some of the world's top ranked tennis players compete from now until 05 Nov 17? We guarantee you'll enjoy some world class tennis and, best of all, it's free entry (except the final which is a gold coin donation).

## Proposed Development

The ACT Government has announced plans to develop parts of Section 72 in Dickson, which is the block the club is located on. Our understanding is that the club will not be directly affected but we will confirm this throughout the upcoming consultation process. Here's what's been said so far: [https://www.cmtedd.act.gov.au/open\\_government/inform/act\\_government\\_media\\_releases/gentleman/2017/community-facilities-and-housing-planned-for-the-heart-of-dickson](https://www.cmtedd.act.gov.au/open_government/inform/act_government_media_releases/gentleman/2017/community-facilities-and-housing-planned-for-the-heart-of-dickson)

We have written to Mick Gentleman, Minister for Planning and Land Management, to reinforce the need for us to be actively engaged in the process. A copy of this letter is available in the clubhouse. We'll let you know once we receive a response and will keep you posted throughout the consultation process. Also, if you'd like to be involved let us know. We know a number of you have been involved

in similar processes and we'd love your assistance!

## Club Governance

We have been busy drafting a host of governance documents for the club. These include a Strategic Plan, a Business Plan and an Asset Maintenance and Replacement Plan. These are really important documents to support the sustainability of the club moving forward. Once the drafts are complete, we'll disseminate for member feedback.

## ANZ Community Program

If anyone is considering a home loan, let us know. ANZ, in collaboration with Tennis Australia, donates funds to tennis clubs where members take out a home loan with them. No pressure – just something to be aware of.

## Member Thank You

We would like to acknowledge the amazing work of one of our members, Bobby Edmonds. Bobby is our resident handyman who never hesitates to lend a hand around the club. Most recently, Bobby has fixed and repainted some of our broken benches. We are sincerely grateful for everything you do Bobby!!!

## NEXT CLUB MEETING

**Time:** 1830

**Date:** Thurs 07 Dec 17

**Location:** Clubhouse

**Who:** All Members are welcome

*An agenda and email reminder will be sent out one week prior.*

